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SEP 18 1992



FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Main Office
1512 Centre Pointe Drive
Milpitas, CA 95035
(408) 942-0566

- Real Estate Loans
- Trust Deed Investments

Branch Office
3050 Fite Circle, Suite 101
Sacramento, CA 95827
(916) 362-3437

25 August 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M St. N.W.
Washington, D.C. 20554

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To Whom It May Concern:

MAIL BRANCH

I am concerned about the above referenced matter. As a professional in the real estate and mortgage business it is vital that we be allowed to make "cold" calls in order to generate business.

We have sufficient restrictions to the point it takes a great deal of thought and energy to be successful under the best of terms. If you impose this restriction on us I believe you will succeed in putting a number of professional realtors/mortgage brokers out of business.

I urge you to rethink your position and the negative impact it will have on the American economy, not only for our business but for others as well.

Sincerely,

A handwritten signature in black ink, appearing to read 'Leo E. Haney'.

Leo E. Haney
President/Broker

**DiSTEFANO
REALTY**

"Service Beyond The Contract"

• POST OFFICE BOX 3357 • WATERBURY, CONNECTICUT 06705 • INTS
(203) 753-3272

August 25, 1992

OFFICE OF THE SECRETARY
FEDERAL COMMUNICATIONS COMMISSION
Attn: Docket No. 92-90
1919 M Street N.W.
Washington, DC 20554

Gentlemen:

RE: Docket No. 92-90
Telephone Consumer Protection Act of 1991

I am writing to ask you not to restrict person-to-person telephone solicitation as this is a very key part of my business.

Cold calling is extremely important in Real Estate and if we lose this tool, we might as well close our doors.

I strongly urge you not to do this to our business. Thank you in advance for not restricting our ability to use person-to-person telephone solicitation.

Sincerely,

DiSTEFANO REALTY



Mary C. DiStefano
Owner-Broker

MCD/ps

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MAIL BRANCH

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY



NEWNUM APPRAISAL SERVICE

REAL ESTATE APPRAISALS
P.O. BOX 847
COLOMA, MICHIGAN 49038
(616) 468-8335



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AUG 28 1992

MAIL BRANCH

Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M St. N.W.
Washington, D.C. 20554

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August 24, 1992

INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Re: Docket No. 92-90, Telephone Consumer Protection Act of 1991.

I am in favor in a ban on "ALL" telephone solicitations to both, residential and business phones. A cold call on the phone is no different than a knock on the door. Both interrupt a person at whatever they were doing, are rude, and disruptive.

Phone solicitations could be controlled by requiring anyone soliciting to have a permit. Most communities require this for door to door soliciting. Phone soliciting is no different. It's just easier for the person doing the soliciting. Persons with a permit to solicit by phone could be required to dial an access, ID, code. The owner of a phone could request the phone company not connect any calls identified as a solicitation by the permit prefix required to be dialed. If the solicitor bypassed the permit requirements by dialing direct, the receiver of the call could identify them and report them to the authorities. The caller must identify themselves in some way in order to complete a transaction.

This problem has bothered me for a long time but a recent call to action by the National Association of Realtors has prompted this letter. I have been a Realtor for 19 years. During that time I have never made a cold call. I have never believed that such calls are professional and I urge you to have any legislation possible passed to protect us from these nuisance calls.

Thank you.

Sincerely,

Bruce Newnum
Bruce Newnum
Realtor

ThePrudential
Michael Smith REALTORS®

1008-140th Ave NE, Suite 101
Bellevue, WA 98005
Bus. (206) 453-9100
Bus. (800) 782-6329
Fax (206) 562-7901

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INTERNATIONAL COMPLAINTS
FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY
CLEARING HOUSE

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

August 24, 1992

Office of the Secretary
F.C.C.
1919 M Street N.W.
Washington, D.C.

Dear Sirs,

I am writing to ask that you do not place restrictions on telephone solicitation. I have been a REaltor for over 20 years and I know how important telephone solicitation is to the real estate industry. I would be a great disservice to the American public if this bill were made law.

The number of people who resent such calls is in the minority however I know they exist. (I have an answering machine to screen calls when I require privacy, I also have the option of an unlisted number).

I do have a question about telephone calls that are computer generated this kind of device could jam up the lines... I also don't think they are an effective way of generating business and I would not use them in any event.

I don't like junk mail. I lose the important stuff and my mail box is always full to overflowing with paper. I think this mail slows up the Post Office Service as well, but I would never ask that a law be placed to stop this type of mail.

Thanks for taking the time to read this . Let us keep America free.

Sincerely,

Bill Bruch

Bill Bruch
Realtor- Associate Broker

Copy: Mr. Rod Chandler
Mr. Slade Gorton

*In 20 years I have never had
anyone hang up on me. I don't
think we need "laws" to regulate
being polite and considerate of
other people. Being nice is
good business anyway!*

AMERICAN NATIONAL CORP.
ROUTE 10 BOX 231 • HAYWARD, WISCONSIN • 715-834-8892

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AUG 22 1992

MAIL BRANCH

August 25, 1992

Office of the Secretary
Federal Communications Commission
Attn: Docket Number 92-90
1919 M Street NW
Washington D.C. 20554

Dear FCC:

I would like to voice my opinion as to the potential regulations in regard to Cold Calls. I am personally not a fan of the computer generated type calls, and do feel that they can become a very annoying and invasion of the homeowners privacy. I do feel very strongly about the ability to have person to person telephone contact with prospective home owners and discussing with those people who have property available, what the market conditions are and suggestions how to best serve those people.

We believe that you would find the person to person solicitations at the very low end of the complaint department and we don't feel that the real estate industry should take the brunt of this type of regulation.

Please keep our thoughts in mind for the upcoming committee meetings and too much regulation is often times not a good thing.

Very truly yours,


Steve Bodenschatz

SB/bm

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INFORMED COMPLAINTS
ENFORCEMENT DIVISION
COMMUNICATIONS BUREAU

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SEP 18 1992

FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

QUALITY

REAL ESTATE SERVICES, INC.

1300 John Harden Dr., Jacksonville, Arkansas 72076
(501) 982-0099

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INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

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AUG 28 1992

MAIL BRANCH



August 19, 1992

Office of the Secretary
Federal Communications Commission
ATTN: Docket No. 92-90
1919 M St. N. W.
Washington, D. C. 20554

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Gentlemen:

Please consider that I, as a Realtor, am terribly concerned with the outcome of the vote on the above-referenced issue.

Realtors depend so very much on telephone communications to conduct our business and to enable us to provide the best service to our customers and clients. Restricting this practice would be a great detriment to our means of helping the public.

Housing sales will lead the country out of the recession and strengthen the economy later, if you will not limit our use of the telephone. I have found that Realtors are generally some of the most considerate people you could find, and I would suppose that the annoying phone calls that brought about the thought of having the regulation were not made by Realtors.

Please think of these things when you are asked to consider the above-referenced issue.

Sincerely,

Sales Associate

FROM

TILBURY REAL ESTATE & AUCTIONS
2100 GOSHEN ROAD SUITE 227
FORT WAYNE INDIANA 46808
TELEPHONE 219-484-1155
MOBILE NO 219-481-5260

AUG 20

Speed Memo/ Reply

INFORMAL COMPLAINTS
BRANCH
ENFORCEMENT DIVISION
COMMON CARRIER BUREAU

DATE:

8/18/92

- ☐ URGENT
☐ SOON AS POSSIBLE
☐ NO REPLY NEEDED

ATTENTION:

TO

Office of the Secretary
Federal Communications Comm
Attn: Docket No 92-90 12/9 MGT N.W.
Washington DC 20534

SUBJECT

Docket No 92-90
Telephone Consumer
Protection Act of 1991

MESSAGE

Gentleman:

In the Real Estate Sales profession Cold
Calling to our potential clients is 90% of our
Business. Both New Homes + Existing
property. Many computers Dialers is understandable
But restricting person to person solicitation
is unthinkable to the American economy.

SIGNED

Yours truly
Arthur M Tilbury

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MAIL BRANCH

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

REPLY

SIGNED

Instruction to receiver.

1) Write reply. 2) Keep pink copy. Return white to sender.